

# M.H.A. IN HEALTH MANAGEMENT AND POLICY

## Overview

The MHA program helps students understand business principles and their application to the health care sector. Students enrolled in the Master in Health Administration (MHA) program hone skills in business fundamentals such as finance, accounting, human resources, and process improvement, and gain knowledge in health care specific areas including the structure, organization, policy, and delivery of health care; health economics; and information technology; among others. Students also gain a comprehensive lens through which they can approach solutions in their careers through first-hand experience of daily operations and opportunities to improve processes. Students have access to C-suite leaders in the classroom and other venues. Each student will also have the opportunity to participate in an off-site internship experience. Graduates of the program are prepared to be leaders in the management and administration of health care systems, physician groups, insurance companies, medical device companies and health care facilities.

To obtain detailed program admission information, please reference the program brochure which can be requested by contacting Graduate Business Admissions at 305-284-2510, by email at [mba@miami.edu](mailto:mba@miami.edu), or by visiting the Miami Herbert Business School website (<https://herbert.miami.edu/graduate/find-and-compare-programs/health-administration/>).

## Admission Requirements

- Completed application for admission submitted through BusinessCAS
- A baccalaureate degree from an accredited institution
  - Official academic transcripts from all previously attended post-secondary institutions must be submitted directly to BusinessCAS.
  - International applicants must have their educational credentials from institutions outside of the United States verified by an approved international credentialing evaluation service such as World Education Services (<https://www.wes.org/>) to confirm degree equivalency and GPA calculation.
- Statement of purpose and short-essay responses to the career goal and program-related questions in BusinessCAS
- A current resume
- At least one letter of recommendation is required. Up to three may be submitted.
- Official GMAT (or GRE) score to be sent directly to the University of Miami Herbert Business School by using the institution code below.
  - GMAT Institution Code: 7NV-S1-86
  - GRE institution Code: 5815
  - Between the GMAT and GRE, there is no preference between the two tests for specialized masters' admissions.
- An official TOEFL or IELTS score is required as proof of English proficiency for international applicants who did not receive a degree in the United States or a foreign country where English is the primary language. The following minimum score is required for admission to a graduate business degree program.
  - TOEFL - 94 or above Institution code: 5815
  - IELTS - 7.0 or above Institution code: 4861

If you do not yet have a GMAT or GRE score and/or TOEFL or IELTS score (international candidates only), you may complete and submit your application prior to taking the exam by indicating your approximate date within the Standardized Tests tab in the Academic History section. Select "Add Test Score" by the relevant test, then indicate that you have not yet taken the exam and add your estimated test date in the section provided.

We encourage candidates to upload unofficial transcripts and test scores (if required) with their BusinessCAS application in order to expedite the review of their file while official documents are processed.

### QUESTIONS?

Connect with Miami Herbert Business School's graduate enrollment advisors at (305) 284-2510, by email at [mba@miami.edu](mailto:mba@miami.edu), or visit the Miami Herbert Business School website (<https://herbert.miami.edu/graduate/find-and-compare-programs/health-administration/>).

## Curriculum Requirements

Code	Title	Credit Hours
<b>Required Courses</b>		
ACC 600	Accounting for Decision-Making and Control	2
BTE 610	Digital Transformation	2
BUS 610	Communicating for Career Success	2
FIN 641	Valuation and Financial Decision Making	2

HMP 601	Essentials of Health Care Administration	2
HMP 655	Public Policy and Health	2
HMP 683	Professional Skills Development	2
HMP 684	Analysis of Health Care Delivery and Policy	2
HMP 650	Health Care Administration Capstone/Internship	2
MAS 631	Statistics for Managerial Decision Making	2
MAS 633	Introduction to Quality Management	2
MAS 634	Administrative Systems for Quality Management	2
MGT 620	Managing Through People	2
MGT 623	Human Resource Systems	2
MGT 677	Corporate Strategy and Organization	2
MKT 640	Foundations of Marketing Management	2
<b>Electives</b>		<b>8</b>
The remaining courses will be selected from the following electives or other courses approved by the program director:		
BSL 685	Legal Aspects of Health Administration	
HMP 620	Population Health	
HMP 640	Health and Medical Decision Making	
MKT 643	Health Care Marketing	
<b>Total Credit Hours</b>		<b>40</b>

## Plan of Study

Year One		Credit Hours
<b>Fall</b>		
Term One		
HMP 601	Essentials of Health Care Administration	2
MAS 631	Statistics for Managerial Decision Making	2
MAS 633	Introduction to Quality Management	2
Term Two		
ACC 600	Accounting for Decision-Making and Control	2
BUS 610	Communicating for Career Success	2
MAS 634	Administrative Systems for Quality Management	2
MGT 620	Managing Through People	2
<b>Credit Hours</b>		<b>14</b>
<b>Spring</b>		
Term One		
HMP 640	Health and Medical Decision Making	2
HMP 684	Analysis of Health Care Delivery and Policy	2
MKT 640	Foundations of Marketing Management	2
Term Two		
FIN 641	Valuation and Financial Decision Making	2
HMP 655	Public Policy and Health	2
HMP 683	Professional Skills Development	2
<b>Credit Hours</b>		<b>12</b>
<b>Summer</b>		
HMP 650	Health Care Administration Capstone/Internship	2
<b>Credit Hours</b>		<b>2</b>
<b>Year Two</b>		
<b>Fall</b>		
Term One		
BSL 685	Legal Aspects of Health Administration	2
BTE 610	Digital Transformation	2
MGT 623	Human Resource Systems	2

Term Two		
HMP 620	Population Health	2
MGT 677	Corporate Strategy and Organization	2
MKT 643	Health Care Marketing	2
<b>Credit Hours</b>		<b>12</b>
<b>Total Credit Hours</b>		<b>40</b>

## Mission

The Master in Health Administration (MHA) is designed to prepare future leaders to develop knowledge and mastery of skills to meet the critical challenges facing the health care industry.

## Goals

The program objectives are to:

- Understand basic principles and their application to the health care sector.
- Expose participants to key health care industry concepts associated with the dynamic, continuously changing, and complex management and policy aspects of the health care sector.
- Prepare future leaders to develop knowledge and mastery of skills to meet the critical challenges facing the health care industry.

## Student Learning Outcomes

- Students will be able to predict impacts and unintended consequences of health care policies, differentiating between associated and causal factors, using aggregate data to inform their predictions. This maps directly from the course objectives and analytic competency in the syllabus: using the most valid and reliable sources of information to assess the dimensions of health system issues and their solutions, and present such solutions in an organized, convincing framework.
- Students will demonstrate the ability to integrate key economics concepts of supply, demand, scarcity, and opportunity cost in the health care setting.
- Students will demonstrate the ability to integrate key MHA competencies with business principles and health care fundamentals to complete a capstone project working directly with a health care organization.