

ACCELERATED MBA IN REAL ESTATE

Overview

The Miami Herbert Business School offers an accelerated MBA program with a concentration in real estate highlighted by two internship opportunities. Bringing together the School's strengths in management education with the strengths of the UM School of Architecture in new urbanism, the program prepares students to succeed in commercial real estate market careers. This program is designed to meet the needs of the student with an undergraduate degree in business. Applicants must demonstrate successful completion of the core business courses: Financial and Managerial Accounting, Microeconomics, Macroeconomics, Statistics, Calculus, Organizational Behavior, Operations Management, Marketing, and Finance.

To obtain detailed program admission information, please reference the program brochure which can be requested by contacting Graduate Business Admissions at 305-284-2510, by email at mba@miami.edu or visiting the Miami Herbert Business School website (<https://herbert.miami.edu/graduate/find-and-compare-programs/real-estate-mba/>).

Admission Requirements

The following is a list of the required conditions as well as the required documents for your application for admission.

- Completed application for admission submitted through BusinessCAS
- A baccalaureate degree from an accredited institution
 - Official academic transcripts from all previously attended post-secondary institutions must be submitted directly to BusinessCAS.
 - Academic transcripts from institutions outside of the United States must be verified by an approved international credentialing evaluation service such as World Education Services to confirm degree equivalency and GPA calculation.
- Successful completion of business prerequisite courses in areas of accounting, economics, statistics, finance, marketing, organizational behavior, and operations management. Please contact Miami Herbert Business School for a complete prerequisite course list.
- Current resume outlining your professional and/or academic achievements
- Personal statement (up to 600 words) and a short-essay response to the program-related question in BusinessCAS
- At least one letter of recommendation is required. Up to three may be submitted.
- GMAT score report – A valid test score (less than 5 years old) is required. Exam waiver requests or requests to submit a GRE score in place of the GMAT are considered on a case-by-case basis.
 - GMAT Institution Code: 7NV-S1-02
 - GRE Institution Code: 5815
- TOEFL or IELTS score report – A valid score (less than 2 years old) is required as proof of English proficiency for international applicants who did not receive a degree in the United States or a foreign country where English is the primary language. The following minimum score is required for admission to a graduate business degree program.
 - TOEFL - 94 or above Institution code: 5815
 - IELTS - 7.0 or above Institution code: 4861

If you do not yet have a GMAT or GRE test score and/or a TOEFL or IELTS score (international candidates only), you may complete and submit your application prior to taking the exam by indicating your approximate date within the Standardized Tests tab in the Academic History section. Select "Add Test Score" by the relevant test, then indicate that you have not yet taken the exam and add your estimated test date in the section provided

We encourage candidates to upload unofficial transcripts and test scores with their BusinessCAS application in order to expedite the review of their file while official documents are processed.

QUESTIONS?

Connect with Miami Herbert Business School's graduate enrollment advisors at (305) 284-2510, by email at mba@miami.edu, or visit the Miami Herbert Business School website. (<https://herbert.miami.edu/graduate/find-and-compare-programs/real-estate-mba/>)

Curriculum Requirements

Code	Title	Credit Hours
Required Courses		
BSL 690	Responsible Business	2
BSL 694	Real Estate Law	2
BUS 610	Communicating for Career Success	2
BTE 610	Digital Transformation	2
BUS 801	Introduction to Commercial Real Estate: Analysis and Field Experience	3

BUS 802	Commercial Real Estate Field Experience	3
FIN 641	Valuation and Financial Decision Making	2
FIN 642	The Financial Environment	2
FIN 644	Real Estate Investment and Appraisal	2
FIN 645	Real Estate Finance (Full Semester)	3
FIN 646	Real Estate Risk Analysis	2
FIN 648	Advanced ARGUS	1
FIN 659	Real Estate Capital Markets	2
FIN 664	Real Estate Development	2
MAS 632	Management Science Models for Decision Making	2
MGT 677	Corporate Strategy and Organization	2
MKT 650	Strategic Marketing	2
RED 601	Introduction to Real Estate Development and Urbanism	3
Total Credit Hours		39

Plan of Study

Code	Title	Credit Hours
Year One		
Summer		
BUS 801	Introduction to Commercial Real Estate: Analysis and Field Experience	3
Fall		
BUS 802	Commercial Real Estate Field Experience	3
Spring		
BTE 610	Digital Transformation	2
FIN 641	Valuation and Financial Decision Making	2
FIN 642	The Financial Environment	2
FIN 645	Real Estate Finance	3
MAS 632	Management Science Models for Decision Making	2
BSL 690	Responsible Business	2
FIN 648	Advanced ARGUS	1
FIN 659	Real Estate Capital Markets	2
Year Two		
Fall		
BUS 610	Communicating for Career Success	2
FIN 644	Real Estate Investment and Appraisal	2
FIN 664	Real Estate Development	2
MKT 650	Strategic Marketing	2
RED 601	Introduction to Real Estate Development and Urbanism	3
BSL 694	Real Estate Law	2
FIN 646	Real Estate Risk Analysis	2
MGT 677	Corporate Strategy and Organization	2
Total Credit Hours		39

Mission

To develop innovative ideas and principled leaders that transform global business and society.

Student Learning Outcomes

- The Accelerated MBA in Real Estate students will demonstrate the ability to integrate business information and knowledge within the strategies and perspectives of an organization with a special emphasis on applications within the commercial real estate industry.

- The Accelerated MBA in Real Estate students will demonstrate the ability to understand and utilize the process of critical and analytical thinking in diverse business settings to solve problems and make decisions with a focus on problems and decisions pertaining to commercial real estate investment and use.
- The Accelerated MBA in Real Estate students will demonstrate the ability to gain an awareness of and a sensitivity to issues in business decision-making from an ethical and social perspective (principled leaders).
- The Accelerated MBA in Real Estate students will demonstrate an understanding of business operations and decision-making in a global environment, especially as it pertains to operations and decisions that involve the ownership or the provision of credit to commercial real estate.